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MARKET INTEGRATION AND PRICE TRANSMISSION IN FRUITS PRICE EXPORT FROM INDIA

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ABSTRACT

Market integration and prices in major horticultural fruit crops such as Apple, Grapes, Pomegranate, Banana, Orange, Mango and Papaya play an important role in determining the production decisions of the farmers and diversification to high value crops. In this context, the study explores market integration and price transmission in major horticultural fruit crops export price using Johansen's multiple cointegration and Granger causality test. The outcomes of the study strongly buttressed to the co-integration and interdependence of major fruit crops export price. The result of Johansen's multiple cointegration indicated that presence of at least one cointegration equation at 5 per cent level of significance. Hence, both International and Domestic market have long run equilibrium for all fruits except grapes and papaya. The results of Granger causality indicated that International and Domestic market prices influenced each other and there existed bidirectional causality from international market price to Domestic market price and vice-versa for all major fruits.

Key words : Market Integration, Price Transmission, Fruits, Johansen's multiple cointegration, Granger causality.

Introduction

India is considered as the fruit and vegetable basket of the world. It being a residence of wide variety of fruits and vegetables, holds a unique position in production figures among all the countries. India is the second largest producer of fruits next only to China with an estimated production of 99.07 million tonnes, from an area of 6.66 million hectares in the year 2019 (Anonymous, 2019a). The vast production base offers, tremendous opportunities for export from India. India's total share of the exports of fruits and vegetables, in the global market is nearly one per cent only, but there is an increasing acceptance of horticultural produce from India due to development of cold storage infrastructure and quality assurance measures implemented by various government agencies in India. During 2018-19, India exported fruits and vegetables worth Rs. 10237 crore (\$ 1,469 million) which comprised of fruits worth Rs. 4817 crore (\$ 692 million) and vegetables worth Rs. 5419 crore (\$ 777.25 million)

(Anonymous, 2019b). Prices in horticultural crops play an important role in distributing the resources efficiently and signaling shortages and surpluses, which help the farmers to respond to dynamic market conditions (Haji and Gelaw, 2011). The form, time and place utilities regulate production, consumption and also help making efficient marketing decisions (Kohl and Uhl, 1998). These decisions are guided by price signals which determine the flow of marketing activities and provide directions for disposal of the supplies. A fundamental issue when analyzing trade policy reform in global agricultural markets is the extent to which domestic agricultural commodity markets in developing countries respond to changes in international prices. Price transmission from the world to domestic markets is central in understanding the extent of the integration of economic agents into the market process. Market integration shows the extent to which prices in different markets move together (Barret, 2001). The markets that are not integrated presents

inaccurate picture about price information, which may distort production decisions of the producers and contribute to inefficiencies in agricultural markets, harm the ultimate consumers and lead to low production and sluggish growth (Mukhtar and Javed, 2008).

Timmer (1986), for example, argues that when markets are integrated, price intervention as a tool of public policy can be powerful, since, by operating on small amounts of easily controlled trade flows, governments or parastatal agencies could affect price structures for the commodity produced and consumed within the country through arbitrage, as low-priced commodities find their way to high-priced markets (Varela *et al.*, 2012). Market integration also plays a vital role in determining pattern and pace of diversification towards the high value crops (Sidhu *et al.*, 2010). Chengappa *et al.* (2012) comprehend that weak supply chains and trade cartels often restrict the efficient functioning of the markets. In India, there exist several studies, which have analyzed market integration in food grain crops such as wheat, rice etc. (Ghosh, 2003; Ghosh, 2011; Ghoshray and Ghosh, 2011; Acharya *et al.*, 2012; Ghosh, 2012; Sekhar, 2012). The existing literature on market integration in horticultural crops is quite scanty (Basu, 2006; Beag and Singla, 2014; Wani *et al.*, 2015; Sendhil *et al.*, 2014 and Reddy *et al.*, 2012).

The formulation of valid study on the market integration and price transmission in fruits has potential application for the development of agricultural markets. Against this backdrop, the formulation of valid study on the market integration in major fruits exported from India has potential application for the development of agricultural markets. The existing study analyses market integration in fruits and its price transmission analysis of major fruits exported from India.

Materials and Methods

Study area

India also known as the Republic of India is a country in South Asia. It is the seventh largest country by area and with more than 1.3 billion people, it is the second most populous country as well as the most populous democracy in the world. India lies to the North of the equator between 8°4' and 37°06' North latitude and 68°07' and 97°25' East longitude. India's coastline measures 7,517 km in length. It has achieved all-round socio-economic progress during the last 72 years of its Independence. India has become self-sufficient in agricultural production and is now the tenth industrialized country in the world and the sixth nation to have gone into outer space to conquer nature for the benefit of the people. India

accounts for a meagre 2.4 per cent of the world surface area of 3287263 sqkm. Yet, it supports and sustains a whopping 16.7 per cent of the world population.

Nature and Source of data

Based on major share in world export of different fruits from India, 7 major fruits *viz.*, (1) Apple, (2) Grapes, (3) Pomegranate, (4) Banana, (5) Orange (6) Mango and (7) Papaya were selected for the study. The importing countries has changed over time, so the countries were selected based on average of the country's export quantity and the top five countries were selected for analysis. The data pertaining to objectives of the study were collected from the Agricultural and Processed Food Products Export Development Authority (APEDA), Export-Import Data of India and Director General of Foreign Trade. The commodity wise export data were collected for the year 2000-2001 to 2020-2021.

Determinants of Trade

Cointegration is defined as a situation where linear combinations of non-stationary time series are stationary. This implies the existence of a long-run equilibrium between the variables. Therefore, tests of cointegration were used for price mechanism between domestic and international market. Cointegration test make sure that the series were non-stationary and hence integrated of order 1. For testing time series data the Augmented Dickey Fuller (ADF) tests on the series and the differenced series to confirm that the series was indeed I (1) and it was used the Schwartz Information Criterion (SIC) for lag selection as it seems to be the criterion of choice in most studies.

The ADF test is as follows:

$$\Delta Y_t = \alpha + \phi Y_{t-1} + u_t + \sum_{j=1}^k d_j \Delta Y_{t-j} + \varepsilon_t \quad (1)$$

Where, α is a constant, μ the coefficient on a time trend and k the lag order of the autoregressive process. The unit root test was carried out under the null hypothesis $\phi = 0$ against the alternative hypothesis of $\phi < 0$.

Market Co-integration Technique

Consider X, Y both I(1), then

$$X_t = \beta Y_t + v_t \quad (2)$$

$$\Delta Y_t = e_t \quad (3)$$

Even though both are non-stationary there is a combination of the two which is created by the first equation which is stationary. Both are driven by the common stochastic trend $\sum_{i=0}^t e_i$ e.i. and the

cointegrating vector is $(1, -\beta)$. The components of the vector X are said to be cointegrated of order d , b denoted as

$$X \sim CI(d,b) \quad (4)$$

If X is $I(d)$ and there exists a non-zero vector such that

$$\beta' X_t \sim I(d-b), d, b > 0 \quad (5)$$

Then x is cointegrated and β is the cointegrating vector. If X has n components then there may be up to r cointegrating vectors, r is at most $n-1$. This implies the presence of $n-r$ common stochastic trends. When $n > 1$, then β is $n \times r$ and r is the cointegrating rank of the system.

The Granger representation theorem

This important theorem defines some of the basic properties of cointegrated systems (Granger, 1969).

Let X be a vector of n $I(1)$ components and assume that there exists r cointegrating combinations of X . Then there exists a valid ECM representation.

$$\Phi(L)(1-L)X_t = -\pi X_{t-k} + \mu + \varepsilon_t \quad (6)$$

Further there also exists a moving average representation,

$$(1-L)X_t = C(L) (\varepsilon_{t+\mu}) = C(1) (\varepsilon_{t+\mu}) + C^*(L)\Delta(\varepsilon_{t+\mu}) \quad (7)$$

Where, $C(1)$ has rank $n-r$

Estimating the cointegrating vectors

The original suggestion made by Engle and Granger was simply to employ a static regression, *e.g.*; in the bivariate case,

$$Y_t = \alpha X_t + e_t \quad (8)$$

Where, it is assumed that X and Y cointegrate so that e is $I(0)$,

$$\hat{\alpha} = \sum_{t=1}^T X_t Y_t \left(\sum_{t=1}^T X_t^2 \right)^{-1} = \alpha + \sum_{t=1}^T X_t e_t \left(\sum_{t=1}^T X_t^2 \right)^{-1} \quad (9)$$

As e is $I(0)$, by the assumption of cointegration and X is $I(1)$

$$T^{-1} \sum_{t=1}^T X_t^2 \sim O_p(T)$$

$$T^{-1} \sum_{t=1}^T X_t e_t \sim O_p(1)$$

So,

$$T(\hat{\alpha} - \alpha) \sim O_p(1)$$

$$(\hat{\alpha} - \alpha) \sim O_p(T^{-1})$$

This is the super consistency property of static regression.

Testing cointegration

For the above estimation procedures to be valid we need to establish that the variables do cointegrate. In a single equation context this amounts to checking that the residuals of the following regression are $I(0)$.

$$\hat{\mu}_t = Y_t - \hat{\beta} X_t \quad (10)$$

This is simply a matter of checking a series for stationarity. But the error process is a constructed series from estimated parameters so the tests have different distributions. Main tests are the Cointegrating Regression Durbin Watson (CRDW), the (Augmented) Dickey-Fuller tests and the Phillips non-parametric tests.

The Dickey-Fuller test

$$\Delta \hat{\mu}_t = \rho \hat{\mu}_{t-1} + \text{dynamics} + v_t \quad (11)$$

Same distribution as the ADF. The distribution of these tests varies with T and n , the number of X variables.

Results and Discussion

Market integration and Price Transmission

Market integration

In order to check the stationarity of price of major fruits the Augmented Dickey Fuller based unit root test procedure was done. The results is given in Table 1. From the table, it could be inferred that Augmented Dickey Fuller test values are above the critical value (*i.e.* 1%) given by MacKinnon statistical tables at levels implying that the series are non-stationary at their levels indicating the existence of unit root. After taking first difference, all the series become stationary which can be observed from the calculated values for both the markets are less than the critical value (1%) and are free from unit root except international series of grapes and International & Domestic series of pomegranate, which become stationary at second level difference.

Johansen's multiple cointegration analysis

Based on Johansen's multiple cointegration procedure, the integration between International and domestic market was analyzed using E-views software. The result is presented in Table 2. The result indicated that presence of at least one cointegration equation at 5 per cent level of significance. Hence, both International and Domestic market have long run equilibrium for all fruits except grapes and papaya.

Granger Causality Test

In order to know the direction of causation between

Table 1 : ADF test result of Major fruits.

Fruit Crop	Market	Level	First Difference	Second Difference	Critical Value (1%)
Apple	International	-2.235	-8.543	-	-3.831
	Domestic	-0.312	-4.118	-	
Banana	International	-1.560	-4.589	-	
	Domestic	-0.958	-4.650	-	
Grapes	International	-1.119	-2.150	-9.975	
	Domestic	-0.331	-8.550	-	
Mango	International	-1.027	-7.253	-	
	Domestic	-0.996	-6.609	-	
Orange	International	-2.360	-5.513	-	
	Domestic	-0.287	-5.516	-	
Papaya	International	-1.344	-4.104	-	
	Domestic	0.753	-6.090	-	
Pomegranate	International	-1.280	-3.431	-5.389	
	Domestic	-1.155	-3.784	-5.147	

*Significant at 1 per cent level.

Table 2 : Results of Johansen's multiple cointegration analysis for major fruits market unrestricted Co-Integration Rank Test (Trace).

Fruit Crop	Hypothesized	Eigen Value	Trace Statistic	0.05 Critical value	Prob.**
	No. of CE(s)				
Apple	None *	0.729251	25.46727	15.49471	0.0012
	At most 1	0.033253	0.642560	3.841466	0.4228
Banana	None *	0.606423	18.20251	15.49471	0.0191
	At most 1	0.025224	0.485411	3.841466	0.4860
Grapes	None	0.314093	6.932438	15.49471	0.5855
	At most 1	0.008090	0.146211	3.841466	0.7022
Mango	None *	0.574619	16.84935	15.49471	0.0311
	At most 1	0.078088	1.463501	3.841466	0.2264
Orange	None *	0.699920	23.01648	15.49471	0.0031
	At most 1	0.007657	0.146034	3.841466	0.7023
Papaya	None	0.131383	3.261210	15.49471	0.9538
	At most 1	0.030320	0.584999	3.841466	0.4444
Pomegranate	None *	0.590635	20.65197	15.49471	0.0076
	At most 1 *	0.275066	5.468462	3.841466	0.0194

Trace test indicates cointegration eqn at the 0.05 per cent level

*denotes rejection of the hypothesis at the 0.05 per cent level

**MacKinnon-Haug-Michelis(1996) p-values.

the market Granger Causality test was carried out. The results are presented in Table 3. The results indicated that International and Domestic market prices influenced

each other and there existed bidirectional causality from international market price to Domestic market price and vice-versa for all major fruits.

Table 3 : Pairwise Granger Causality Test results.

Fruit Crop	Null Hypothesis	Obs.	F-statistics	Probability
Apple	INTERNATIONAL does not Granger Cause DOMESTIC	20	3.05086	0.0987
	DOMESTIC does not Granger cause INTERNATIONAL		5.43489	0.0323
Banana	INTERNATIONAL does not Granger Cause DOMESTIC	20	5.61005	0.0300
	DOMESTIC does not Granger cause INTERNATIONAL		1.52416	0.2338
Grapes	INTERNATIONAL does not Granger Cause DOMESTIC	20	0.05049	0.8249
	DOMESTIC does not Granger cause INTERNATIONAL		3.20807	0.0911
Mango	INTERNATIONAL does not Granger Cause DOMESTIC	20	5.26122	0.0348
	DOMESTIC does not Granger cause INTERNATIONAL		4.58702	0.0470
Orange	INTERNATIONAL does not Granger Cause DOMESTIC	20	0.42867	0.5214
	DOMESTIC does not Granger cause INTERNATIONAL		5.16557	0.0363
Papaya	INTERNATIONAL does not Granger Cause DOMESTIC	20	0.06603	0.8003
	DOMESTIC does not Granger cause INTERNATIONAL		0.63278	0.4373
Pomegranate	INTERNATIONAL does not Granger Cause DOMESTIC	20	1.89013	0.2056
	DOMESTIC does not Granger cause INTERNATIONAL		2.77832	0.1021

** indicates significant the 1 per cent level.

Conclusion

The present study analyzed market integration and price transmission in seven major fruits exported from India using Johansen's cointegration and Granger causality test. Johansen's multiple cointegration procedure indicated that presence of at least one cointegration equation at 5 per cent level of significance. Hence, both International and Domestic market have long run equilibrium for all fruits except grapes and papaya. The results indicated that international and domestic market prices influenced each other and there existed bidirectional causality from international market price to Domestic market price and vice-versa for all major fruits.

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